

## Message Text

SECRET

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ORIGIN EA-12

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FM SECSTATE WASHDC

TO AMEMBASSY TOKYO PRIORITY

S E C R E T STATE 107384

JOINT STATE-DEFENSE MESSAGE

E.O. 11652: GDS

TAGS: MARR, JA

SUBJECT: PURCHASE OF U.S. MILITARY EQUIPMENT

REF: (A) TOKYO 6215; (B) TOKYO 6216; (C) STATE 104987

1. BEFORE WE PROCEED TO ESTABLISH OUR POSITION WOULD APPRECIATE YOUR RESONSE TO A NUMBER OF QUESTIONS RAISED IN REFTELS (A) AND (B):

A. IS THE OBJECTIVE OF PROPOSALS CONTAINED IN REFS A AND B TO HAVE GOJ STOP ONGOING DEVELOPMENT EFFORTS AND SUBSTITUTE US EQUIPMENT? IF SO, WILL THIS JEOPARDIZE THE R&D COOPERATION WHICH WE HAVE ADVOCATED? WILL THIS BE ACCEPTABLE TO GOJ IN VIEW OF THEIR WISH TO MAINTAIN A TECHNO-  
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LOGY BASE?

B. IS THE OBJECTIVE TO HAVE JDA SPEND MORE ON DEFENSE OR REALLOCATE WITHIN CURRENT LEVELS? WILL ACQUISITION OF NEW SYSTEMS, ENCOURAGED BY THE US, DETRACT FROM THE JDA'S ABILITY TO IMPROVE THEIR LOGISTIC POSTURE? SHOULD WE BE ASKING FOR LOGISTICS BUYS FOR THE US INSTEAD OF NEW

SYSTEMS ACQUISITION?

C. ARE PROPOSALS MEANT ONLY IN A LONG TERM CONTEXT? MORE

PRECISELY, WHAT WOULD BE THE ECONOMIC BENEFIT TO THE US  
FOR EACH OF THE OPTIONS PROPOSED?

D. WILL THE CREDIBILITY OF THE US POLICY OF ADVOCATING  
QUALITATIVE IMPROVEMENTS FOR THE DEFENSE OF JAPAN BE  
BROUGHT INTO QUESTION BY STRESSING ACQUISITION FOR REASONS  
OF US COMPARATIVE TRADE ADVANTAGE INTO THE PRODUCTION OF  
MILITARY EQUIPMENT.

E. WE HAVE EMPHASIZED THAT JAPANESE ECONOMIC REFORM  
SHOULD BE APPLICABLE TO THE EC AS WELL. IF WE TRY TO  
STIMULATE PURCHASE OF AMERICAN DEFENSE ARTICLES, CAN WE  
NOT EXPECT THE EC TO DEMAND THE SAME CONSIDERATION FROM  
THE GOJ? IF SO, WILL THIS NOT LEAD TO GREATER DIVERSITY  
OF EQUIPMENT RATHER THAN LESS?

2. WE WOULD ALSO LIKE CLARIFICATION ON THE SPECIFIC  
SYSTEMS YOU SUGGEST.

A. WOULD THE GOJ BE WILLING TO STOP DOMESTIC DEVELOPMENT/  
PRODUCTION ON HEAVY MAT, NEC OPS-12, DOMESTIC SONAR,  
MITSUBISHI MK-73, HSS-2B, AND ASM? COULD A VIABLE MILI-  
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TARY INDUSTRIAL BASE BE MAINTAINED IF GOJ CANCELS THESE  
EFFORTS?

B. HOW WOULD THE GOJ RATIONALIZE TRADE MOTIVATED  
SWITCHES FROM THE L-90 AND ROLLS ROYCE OLYMPUS TO US  
SYSTEMS TO THE EC NATIONS PROVIDING THESE SYSTEMS?

C. IS GOJ SERIOUSLY INTERESTED IN US REPLACEMENT FOR 107  
TYPE HELICOPTERS, FOR T-33'S, AND FOR C-1'S; AND IF SO,  
IN WHAT TIME FRAME?

D. IS GOJ ACQUISITION OF FXX, AEGIS, AND CARRIER TYPE  
VTOL AIRCRAFT BEING ACTIVELY CONSIDERED? IF SO, HAVE  
YOU FOUND ANY INDICATION OF FUNDAMENTAL SHIFTS IN DEFENSE  
POLICY?

E. YC-14/15 IS NOT CURRENTLY BEING FUNDED. FURTHER  
DEVELOPMENT OF AMST HAS BEEN CANCELLED. REQUEST FURTHER  
EXPLANATION OF YOUR POSITION THAT THESE AIRCRAFT COULD  
BE STRONG CONTENDERS FOR THE TRANSPORT X PROGRAM.

F. IN WHAT WAY WOULD THE GOJ EMPLOY PHOENIX?

G. AIM-9L IS RELEASED FOR SALE. THE USN COMMITMENT DECISION TO THE AN/SQS-56 HAS NOT YET BEEN MADE. WHAT NEW INITIATIVES DO YOU VISUALIZE REGARDING THESE PROGRAMS AT THIS TIME?

H. MANPADS ARE COVERED BY SPECIAL USG POLICIES APPLICABLE WORLD-WIDE. WOULD APPRECIATE YOUR VIEWS ON WHY WE SHOULD ASK FOR AN EXCEPTION TO THIS POLICY FOR STINGER FOR JAPAN.  
VANCE

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## Message Attributes

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